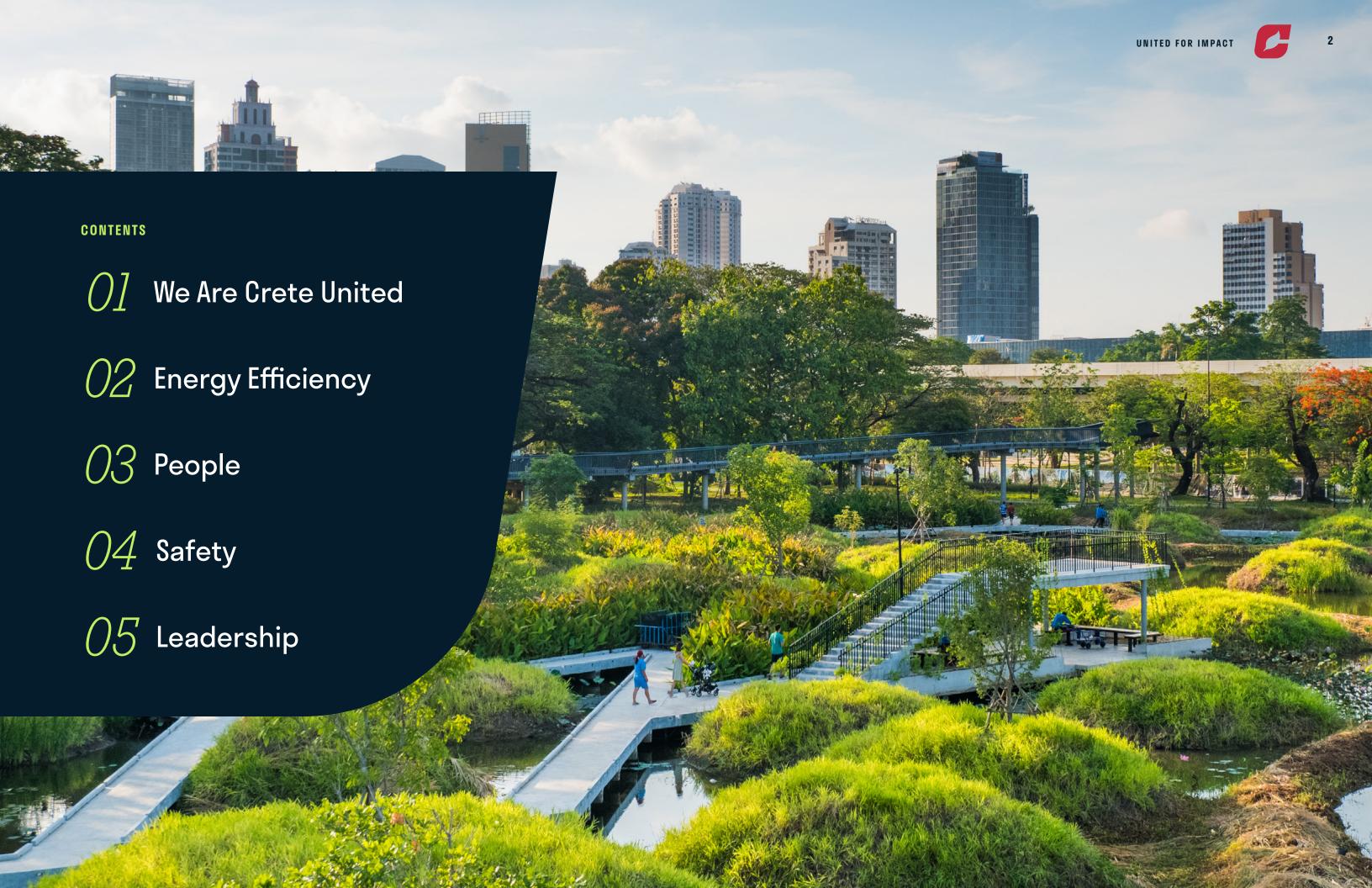
UNITED FOR IMPACT

The 2024 Sustainability Report











WEARE CRETE UNITED

United for

a more sustainable future.

Cleaner air. Healthier indoor environments. A path toward less energy consumption and more renewable fuel. With an eye for a greener tomorrow, we can create safer, more productive spaces for the communities we serve.







A MESSAGE FROM OUR CEO

"It's no longer possible to be a little bit sustainable."

Either you're in, or you're out. Sustainable, or not. The time to act is now. At Crete United, we're committed to making a difference for the communities we serve. We want our children and grandchildren to breathe easy, to live well, and to inherit a greener world.

Our challenge is to think seven steps ahead, making improvements that protect the environment today and well into the future. We're united in this effort, leveraging our collective power and expertise across the mechanical, electrical, and plumbing trades to make an impact on every build, every project, and every community. Along the way, we'll look for ways to develop and sustain our team. Whether through new safety initiatives or benefits that enable our people to take better care of their families, we'll ensure our people can access the resources they need to continually push our work forward.

Since our inception, we've looked for ways to bring efficiencies to our customers through careful planning, installation, and maintenance. Our people-first culture is built on giving everyone a voice, recognizing their contributions, and protecting their safety in the field. Now, we're going further by creating healthy environments that prioritize renewable energy while taking advantage of federal and state incentives. As a united force, we can infuse energy efficiency into every aspect of our business and lead the way for a better tomorrow.

MIKE COX
CEO, CRETE UNITED



A MESSAGE FROM OUR VP OF SUSTAINABILITY

A 360° EFFORT. A PEOPLE-FIRST APPROACH.

Without our people, we're nothing. Whether training and professional development or safety, everything we do is focused on improving our employees' ability to do their jobs. I believe sustainability is about so much more than reducing energy consumption or combating climate change. It starts with giving our team members the resources and tools they need to sustain our vision, our values, and our growth.

From the top, we provide our people and our companies with the latest and greatest tools so that they can provide service at the highest level and continually advance. In the coming year, we will support our team through education initiatives like Crete University. We'll look for ways to improve energy efficiency in the equipment we install as well as the technology we rely on. We'll monitor safety at every turn with monthly check-ins, reporting, and training — it really is a commitment and a discipline.

Throughout all of our various day-to-day functions, the first thing we have to do is take care of our people. We can't grow without people, perform different business functions without people, or make an impact in our communities without their commitment. Our people are our biggest asset. At the end of the day, they're the engine that will sustain our business and our communities for decades to come.

DWIGHT ABSHIRE

VICE PRESIDENT OF SUSTAINABILITY





"Titles mean nothing." Behavior means everything."

A spirit of collaboration. A culture of sustainability. Our leadership team is united in our ambitions and our actions to do the right thing for the places we do business, the companies we acquire, the employees we lead, and the greener tomorrow we are creating for all.

CRETE UNITED LEADERSHIP TEAM



Not Pictured: Eric Sudol, President of Energy Efficiency and Nick Miller, Vice President of Mergers & Acquisitions

OUR VALUES







COLLABORATION

We are united to achieve great things. When we hear each other and work together, we reach innovative solutions faster.

TRANSPARENCY

Open communication is the name of the game. We lay all of the details on the table so we can see around more corners and be proactive.

RELENTLESSNESS

"Can't" isn't in our vocabulary.

We work tirelessly to
find a way, no matter the
circumstance. Every challenge
is an opportunity to succeed.



HUMILITY

No job is too small. No individual is above putting in the work. We keep our nose to the grindstone at every level of leadership.



OPEN-MINDEDNESS

We believe that great ideas can come from anywhere. We're respectful of our differences because that's what helps us grow.

EXPONENTIAL GROWTH. A NATIONAL PRESENCE.

We're only just getting started.



4,000+

Crete United employees



2,800+

technicians



65K

customers served nationwide



40+

companies





A COLLECTIVE VISION **ACROSS A** NATIONAL NETWORK.

Crete United companies are united by their values, vision, and desire to be the best in their respective fields. Across the mechanical, electrical, and plumbing trades, they operate across the U.S. to bring our energy efficiency mission to life.





















































A CRETE UNITED COMPANY











GROUP

A CRETE UNITED COMPANY

TECHNOLOGY



































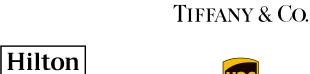




BlueCross® BlueShield®



























CREDIT WHERE CREDIT IS DUE.

Our network of 40+ companies brings more skills to the table.

We're committed to pushing the industry forward. Our companies have received a high number of certifications and licenses to do just that and belong to a wide range of professional organizations.

38+

20+

industry accreditations and licenses

association memberships





MAKING THE CASE FOR ENERGY EFFICIENCY.

To offer our clients a deeper level of energy consulting capabilities and energy management as a service, Crete United partnered with ProStar Energy Solutions in 2024. ProStar manages 1GW of energy in deregulated markets, and through its procurement strategy and energy efficiency measures has decreased the energy spend at AT&T Stadium, one of the world's largest and most visible, down over 2.5 times. Their partnership and expertise will allow us to further optimize projects nationwide for maximum energy efficiency.





MALK.

Sustainability isn't a topic. It isn't a department. It's a vital organizational need, and it's interwoven into every aspect of our culture.

We believe sustainability encompasses the work we do to advance energy efficiency, safety, and our people. All of these initiatives come together to better the communities where we live and play in a lasting way.







ENERGY EFFICIENCY

United for

a greener community.

We'll work collaboratively with stakeholders to create healthy and vibrant communities. As we look to the future, we'll establish ourselves as sustainability thought leaders, partnering with scientists and government entities to drive our energy efficiency work. We'll also grow our reputation as a workplace for employees who are committed to climate change — and as a partner for potential companies looking for an investor who shares their sustainability values.





With acquisitions that advance our energy efficiency capabilities and expand our national footprint, we're looking ahead with a high degree of optimism. There's more work to be done to reach our sustainability goals — but we're ready and willing to see it through.

WHILE 57% of all commercial buildings have traits that can cause "sick building syndrome,"

98%

of Crete United buildings are designated healthy buildings and not contributing to this national statistic.



"With 40% of greenhouse gases currently coming from buildings, we see a tremendous opportunity to make the places we live, work, and play healthier. This will be a primary goal as we continue our upward trajectory."

MIKE COX
CEO, CRETE UNITED



A MESSAGE FROM OUR PRESIDENT OF ENERGY EFFICIENCY

ELEVATING ENERGY EFFICIENCY STARTS WITH BUILDING MOMENTUM.



We know the challenges building owners face — rising costs, aging equipment, and the directive to do more while spending less. But we also know how building systems work. How they consume energy. Why they succeed, fail, last, or don't. When we combine this deep expertise with a sustainable mindset, we can create powerful market shifts.

While we're still in the nascent stages of our energy efficiency evolution, our impact is already being felt across projects from Washington state to South Florida. In the coming months and years, we will continue to advance our position as energy experts with deep sustainability advisory capabilities. We continue to benchmark and invest in both our owned and leased facilities, to create company-wide performance standards that will maximize performance and reduce our carbon footprint. By investing in our own buildings, we can prove that Crete United knows energy ... and that we can support clients in realizing their own impact reduction goals.

Through the course of my career, I've sat in client meeting rooms discussing energy savings reports, often many years after the initial project was completed. The consistent takeaway is that industry expertise and diligence in the early stages of planning, or the lack thereof, will always impact long-term success. At Crete United, we will continue to make incremental yet crucial adjustments to how we conduct assessment activities, evaluate incentives, design efficiency solutions, and financially structure projects. Planning today will yield massive dividends for our clients tomorrow. With the addition of key personnel and energy program initiatives, we are poised and ready for a breakaway year.

ERIC SUDOL

PRESIDENT OF ENERGY EFFICIENCY







TURNING ASPIRATION INTO ACTION AND ACTION INTO RESULTS.

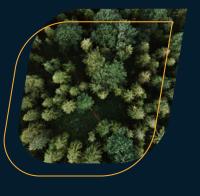
Our goals for a more sustainable, more community-minded future are clear. These are our goals to create maximum impact wherever we plant our flag.

Crete United's ambitions for 2040:



NET ZERO ENERGY:

Crete United will generate more energy than its operations consume each year.



NET ZERO CARBON FLEET:

Crete United will plant trees across America to consume more emissions than our fleet produces in a year.



NET ZERO WASTE:

Crete United will achieve Net Zero Waste both in and at our offices and our projects.



AVOIDED EMISSIONS:

Crete United's projects designed in-house will achieve 6M MTC02e of avoided emissions.

Our road map to a more sustainable future

BY 2030













NET ZERO ENERGY



- 25% reduction in emissions at Crete United company locations
- 10% renewable energy generation

- 50% reduction in emissions at Crete United company locations
- 25% renewable energy generation

Crete United generates more energy than its operations consume each year





- Add minimum two EV Sales Cars and two EV chargers in every Crete United company location
- Replace 10% of cars by EV, biofuel, or hybrid by 2030
- Replace 100% of vehicles over three years old and maintain 100% of vehicles to current emissions standards

- Plant 75 trees per vehicle used annually
- 25% of fleet is EV, biofuel, or hybrid
- 100% of EV, biofuel, or hybrid fleet can charge on-site each day
- 50% of fleet is EV, biofuel, or hybrid

- 100% of EV, biofuel, or hybrid fleet can charge on-site
- Forests across America are home to Crete Unitedplanted trees that consume more emissions than Crete United's fleet produces in a year





- 80% diversion for company waste
- 20% reduction in total company waste
- 80% diversion from client engagements

- 90% diversion for company waste
- 50% reduction in total company waste
- 90% diversion from client engagements

 100% of waste streams are diverted from landfills for both client engagements and companies

6M MTCO2e OF AVOIDED EMISSIONS

• 1.3M MTC02e of avoided emissions

3M MTC02e of avoided emissions

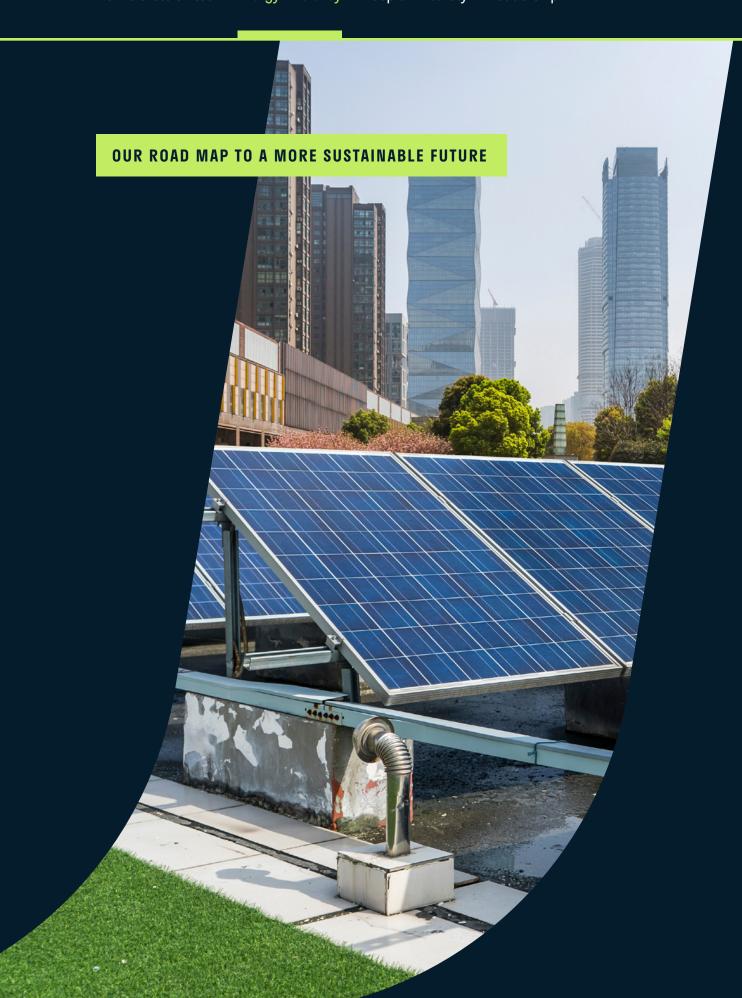












DRIVING TOWARD NET ZERO ENERGY.

Crete United will leave no stone unturned to generate energy efficiency, reduce emissions, and leave the places where we work better than we found them.



BY 2030

- 25% reduction in emissions at Crete United company locations
- 10% renewable energy generation



BY 2035

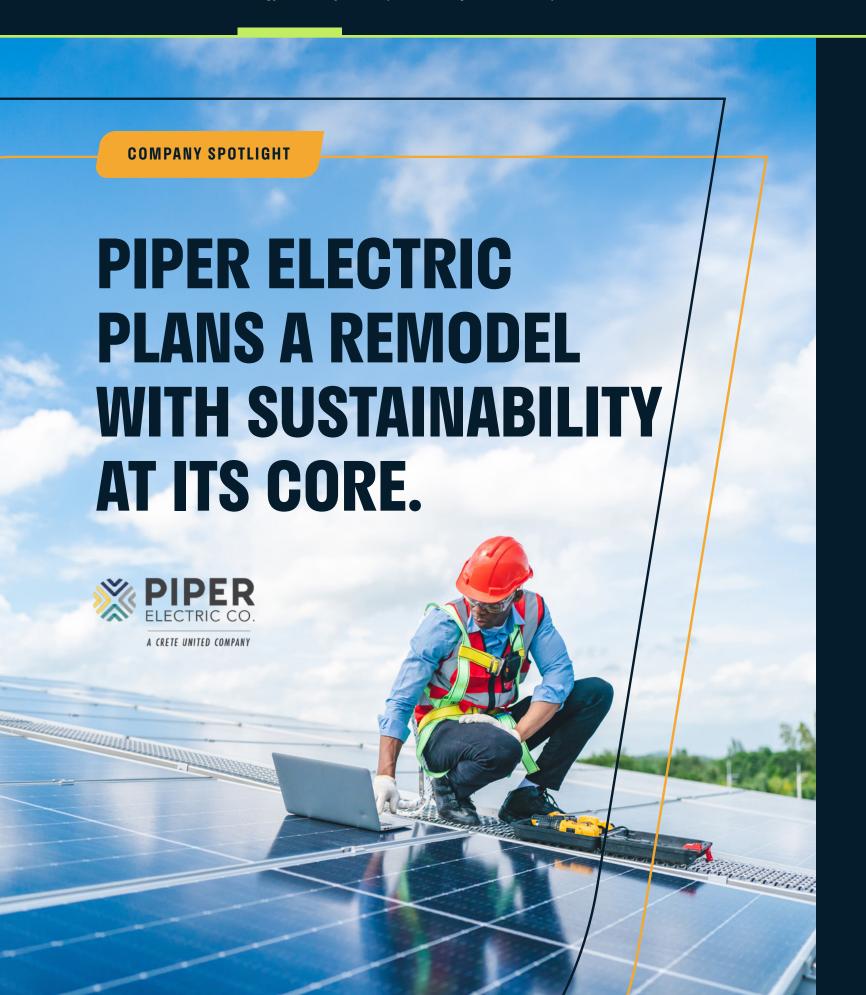
- 50% reduction in emissions at Crete United company locations
- 25% renewable energy generation



BY 2040

Crete United
 generates more
 energy than
 its operations
 consume each year





Piper Electric knows our resources are finite.

They're committed to being good stewards of those resources, now and in the future. So, when it came time to build a new office, they created a built environment that is not only suited to their needs today, but is sustainable well into the future. A full remodel of the space included low water flow urinals and toilets, rain sensors on all exterior sprinklers, LED lighting that meets the latest Energy Code standards, vacancy sensors, and a network of 250 solar panels on the roof of their building. Each solar panel produces 432W of solar power for a total energy grid contribution of 108,000 watts. All solar panels are controlled by (12) SMA 8000US AC & DC Inverters. Piper Electric contributes enough solar energy back to the electrical grid that they receive a utility rebate every month.







CREATING A PLAN FOR A NET ZERO CARBON FLEET.

Our fleet management efforts have begun by applying technology to our 1,300+ vehicles to reduce idling, improve driving behaviors, and ultimately reduce fuel usage and emissions by 10%. Through partnership with Federated, we have access to the latest data and behavioral monitoring systems. As we march toward our goal of 6M MTC02e avoided emissions by 2040, we'll combine this technology with efforts to perform preventive maintenance to control emissions and add EVs to our lineup. A responsible fleet, combined with programs that support carbon credits, will get us to our goals.



BY 2030

- Add a minimum of two EV sales cars and two EV chargers in every Crete United company location
- Replace 10% of cars with EV, biofuel, or hybrid
- Replace 100% of vehicles over three years old and maintain 100% of vehicles to current emissions standards
- Annually plant 75 trees per vehicle used



BY 2035

- 25% of fleet is EV, biofuel, or hybrid
- 100% of EV, biofuel, or hybrid fleet can charge on-site each day
- Annually plant 75 trees per vehicle used



BY 2040

- 50% of fleet is EV, biofuel, or hybrid
- 100% of EV, biofuel, or hybrid fleet can charge on-site
- Annually plant 75 trees per vehicle used

WE DON'T PLANT TREES. WE BUILD FORESTS.

Crete United has established a partnership with One Tree Planted to support our efforts to move toward a Net Zero Carbon Fleet.

In the next year, our partnership will provide direct funding to reforestation projects throughout Crete United's service areas, including Florida, Alabama, Colorado, and Texas.

A robust reporting platform will allow us to clearly see our impact, provide key KPIs like acres reforested, wildlife species benefited, women involved, and jobs supported.

By the Numbers

In partnership with One Tree Planted, we will plant over

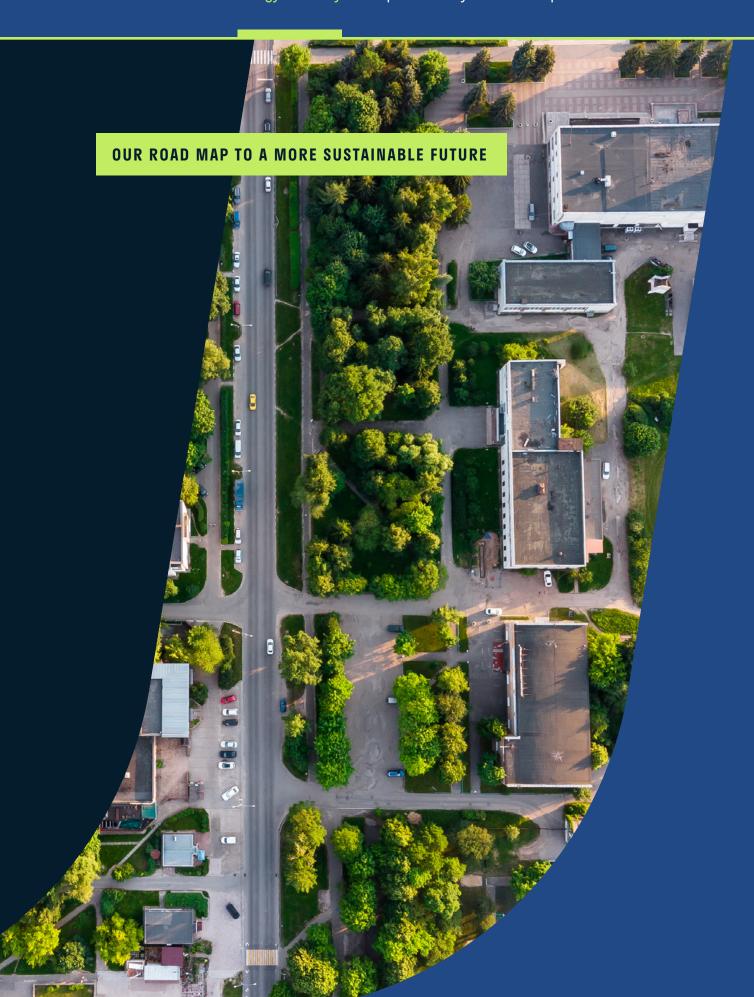
500,000 trees by 2030

as we work toward a Net Zero Carbon Fleet.









ACHIEVING NET ZERO WASTE.

Achieving net zero waste tomorrow starts with making concerted efforts today. We have begun a robust audit and waste reduction strategy to meet our future goals.



BY 2030

- 80% diversion for company waste
- 20% reduction in total company waste
- 80% diversion from client engagements



BY 2035

- 90% diversion for company waste
- 50% reduction in total company waste
- 90% diversion from client engagements



BY 2040

 100% of waste streams are diverted from landfills for both client engagements and companies





Crete United has partnered with Northstar Recycling, a national waste and recycling management company.

Their mission to "Recycle more and landfill less" aligns with our own sustainability objectives and commitment to creating healthier, greener communities. Northstar Recycling's national reach and unified approach allow us to tap into hard-to-find capabilities like oil and wire recycling, as well as to access reporting across our company portfolio.

Key Contributions:

COMPREHENSIVE WASTE MANAGEMENT

Northstar Recycling manages all Crete United companies' waste streams, employing efficient and responsible practices.

ENHANCED VISIBILITY

Through a sophisticated reporting database, Northstar Recycling provides transparent insights into our recycling efforts, fostering accountability and continuous improvement.

WASTE DIVERSION EXPERTISE

Facilitating our efforts to reduce landfill dependency, Northstar Recycling empowers Crete United to divert additional waste streams, contributing significantly to our sustainability goals.

32,569,408 lbs*

total weight of waste managed by Northstar Recycling in 2023

*across 30 Crete United companies from March-December 2023

1 centralized dashboard

where the Crete United team can generate customized reports to track recycling efforts, and these reports can be exported across data sources, locations, and other criteria.

4 major waste streams diverted from landfills

METALS

SINGLE-STREAM RECYCLING

RECOVERED OIL

WIR





AC Corporation currently recycles scrap metal, oils, chemicals, and refrigerant.

Highly visible recycling bins, separated by respective materials, allow for easy sorting at job sites. In technician training, AC Corporation devotes time to explaining why waste diversion matters and how every employee has an opportunity to make a difference. In 2024, the company will partner with Northstar Recycling to go a step further: monitoring landfill waste to identify diversion opportunities and increase the effectiveness of their current recycling program through greater emphasis on waste stream segregation.

2023 TOTAL WASTE AND RECYCLING:



(42) 3,749,951 lbs

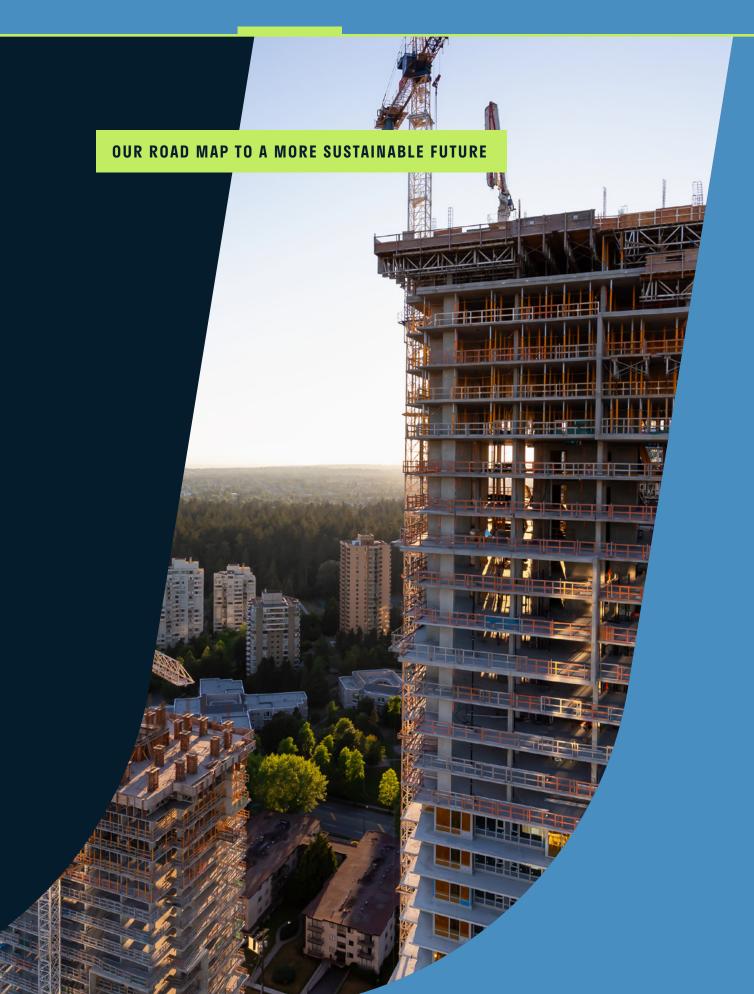
86% OF WASTE INCLUDING METALS, OIL, AND OTHER MATERIALS WAS DIVERTED FROM THE LANDFILL, REPRESENTING:



3,246,940 lbs







ADVANCING OUR AVOIDED EMISSIONS GOALS.

We're for cleaner energy and less pollution. By accelerating decarbonization, we can contribute to a healthier tomorrow for all of our communities.



BY 2030

• 1.3M MTC02e of avoided emissions



BY 2035

• 3M MTC02e of avoided emissions



BY 2040

• 6M MTC02e of avoided emissions



An existing hospital with a 100% outdoor air HVAC system was rehabbed into a 50,000-square-foot homeless shelter.

To improve air quality and allow the system to operate with minimal outside air in cold weather, Crete United company Centraire designed a plan for and installed new ductwork and returns. In phase two of the project, Centraire will upgrade the existing controls and replace two 30,000 CFM air handlers. This will allow the client to budget in stages for completed work. Already, phase one is yielding a high return on investment, saving the shelter approximately \$42,000 per year. Cooling energy usage has seen a 57% reduction, while heating use has lowered by 16%.





The impact:

A total of 260.9 MT of eC02 saved. That's the equivalent of over 50 homes electrically powered for one year.





CREATING VALUE FOR OUR COMMUNITIES AND OUR CLIENTS.

We aren't just implementing our own sustainability endeavors. We're helping clients see the inherent opportunity to elevate energy efficiency within their own facilities.

Through holistic Energy Management as a Service, we can manage every aspect of our customers' sustainability goals, from start to finish. When clients can do good and lower costs, the impact will ripple across our communities so that they can become smarter, healthier, and more productive.





MAKING OUR COMMUNITIES HEALTHIER, SAFER, AND MORE ENERGY EFFICIENT.

Our solutions are designed to improve the lives of our neighbors — and ensure a more sustainable future for all.

EV CHARGING

Charging stations
encourage the
purchase and use of
environmentally friendly
cars while reducing
vehicle emissions

RECYCLING

Convenient recycling means better, more frequent recycling

FIRE/SAFETY

Necessary monitors and alarms detect fires quickly to protect building inhabitants

ELECTRICAL SERVICES

LED lighting systems and large-scale, automated electric plans can increase productivity, ensure safety, and save money through reduced energy spend

HEATING & COOLING SYSTEMS

Innovative HVAC technology allows for increased energy efficiency and a comfortable indoor environment

SOLAR PANELS

Capturing the sun's energy allows for a lower energy bill and smaller carbon footprint

SECURITY CAMERAS

Surveillance keeps communities safe and discourages crime

IOT SENSORS

Continuous monitoring can alert to minor issues before they become problems

WINDMILLS

Wind power can provide a clean energy source that reduces electric consumption

GENERATORS

A backup plan during outages can ensure key systems run without interruption

STREET LIGHTS

Energy-efficient lighting improves community safety while reducing electricity consumption

INDOOR AIR QUALITY

Air filtration and dehumidification create productive learning environments that have been linked to increased test scores and better student behavior

REFORESTATION BY 2030

In partnership with One Tree Planted, we will plant over 500,000 trees by 2030

Interconnected, underground plumbing networks are built to withstand natural disturbances and better manage waste water

UNDERGROUND PIPING



A START-TO-FINISH PLAN TO ELEVATE ENERGY EFFICIENCY.

From the first meeting to ongoing maintenance, our streamlined approach allows clients to plan, execute, and optimize for maximum efficiency results. Through a collaborative, iterative process, we improve communities by reducing waste, carbon emissions, and energy spend at every step.





STEP 1

ASSESS & PLAN

Our energy and sustainability consultants work hand in hand with clients to identify efficiency opportunities and phase an implementation plan that meets their business goals.

Comprehensive data capture can help clients realize cost-savings through:

UTILITY BILL PAY ADMINISTRATION:

Our full-service utility bill pay model helps customers establish a baseline across consumption, benchmark their portfolios, improve operational excellence, and deliver financial savings through audit savings and late fee avoidance.

MEASUREMENT & VERIFICATION/POWER METERING:

Measurement and verification (M&V) delivers investment-grade clarity on a facility's energy consumption to make data-backed decisions, verify results, and optimize ongoing performance.

SUSTAINABILITY TRACKING:

Sustainability tracking creates visibility to environmental goals, accountability for achieving key milestones, and automation for reporting and credit recognition.



PRODUCT HIGHLIGHT

EnergyCAP: Software for Advanced Decision-Making

EnergyCAP is an award-winning ERP platform that gives our clients a better holistic view of their company's energy consumption. With more data at their fingertips, clients can make informed decisions to drive cost-effective, responsible utilization of finite resources.

- 10K+ energy and sustainability users
- \$20B+ worth of vendor bills tracked annually
- \$500M+ verified annual energy savings



Combining energy management and data-backed decisions for better efficiencies.



PROCESSING OVER 25,000 meters per month



OVER

identified in customer savings via audit and late fees



OVER

annual energy efficiency projects identified or verified **SUCCESS STORY**

INITIAL BILL PAY PARTNERSHIP WITH WSS GROWS INTO MORE.

OVERVIEW:

- WSS is a national retailer of footwear and accessories
- ProStar has been engaged with WSS since July 2021

SOLUTIONS IMPLEMENTED:

- ProStar started providing Utility Bill Payment services in July 2021
- The scope was expanded to include Energy Procurement and **HVAC** services

OUTCOMES:

- A Utility Bill Payment Solution service
- Currently manage 750+ meters across 147 locations
- \$200K annual cost savings, in addition to \$40K one-time savings







STEP 2

INSTALL & IMPLEMENT

A great plan is nothing without a team that can make it happen. Our mechanical, electrical, and plumbing companies have the expertise to make on-site efficiency improvements that lead to substantial energy savings.

LED RETROFITS

LED is today's lighting technology of choice, with a ~70% adoption rate and continued rapid growth. In addition to kWh reductions, our customizable solutions help clients reduce maintenance needs while increasing safety and workplace productivity.

HVAC+R OPTIMIZATION

HVAC is typically the biggest source of a company's energy use. By optimizing a client's HVAC+R system, we can improve efficiencies up to 50%, prolong the life of customers' assets, reduce maintenance expenses, increase air quality, and more.

SOLAR

Solar delivers clean energy while allowing clients to monetize nontraditional assets like parking structures or building roofs. Today's production guarantees and advanced technology can help clients tap into a stable, low-cost energy source that helps mitigate market fluctuations all while delivering against environmental goals.

IN-HOUSE MECHANICAL. ELECTRICAL. AND PLUMBING EXECUTION

We apply our deep sector and industry-specific knowledge to every project, working collaboratively to spot further opportunities to optimize for efficiency.

PRODUCT HIGHLIGHT

CATALYST: A Program to Impact HVAC Efficiencies

CATALYST controllers operate individually or integrated into a wireless IoT network to monitor comfort and performance. With robust fault detection capabilities, smart features, and diagnosis for rapid response, CATALYST allows facilities managers to catch issues before they occur.

7 PATENTS
ECONOMIZER OPTIMIZATION

#1

GAME-CHANGING TECHNOLOGY

E. SOURCE — NATION'S LEADING EFFICIENCY PRODUCT EVALUATOR

4 DOE

INDEPENDENT
DOE STUDIES
ACROSS 9 CLINICAL ZONES
W/48% MEDIAN SAVINGS

TOP

PRODUCT OF THE YEAR ENERGY MANAGER TODAY

AWARE WINNER DEPARTMENT
OF ENERGY
ADVANCED ROOFTOP
UNIT CAMPAIGN

Aligning reduced energy spend and renewables for powerful results.

~50%

lighting load impact of LED vs. other technologies ~70
LED projects

per month

~30%
LED light levels

20+ YRS

in LED lifespan impact, with traditional hours of usage



IMPROVE

HVAC+R

efficiencies by up to 50%

MORE THAN

2,000

HVAC units replaced, repaired, or optimized per month **16 MW**

of new solar-generating capacity contracted or under construction

8.5 MWh

generated from solar projects in 2023 SUCCESS STORY

PROSTAR'S ENERGY MANAGEMENT SERVICES HELP CALIBER COLLISION REALIZE FINANCIAL AND OPERATIONAL RETURNS.

Crete United company ProStar Energy Solutions and their client Caliber Collision have worked together since 2021 to achieve energy savings. Caliber Collision relies on ProStar's holistic energy management services across a network of 1,700 auto body repair locations.

ProStar retrofitted ~1,100 Caliber Collision Centers over a ~2.5 year period and saw the following results:

- Over 125K fixtures replaced
- Forecasted kWh avoided converts to:
- 38K acres of U.S. forests in one year (~2.5 x the size of Manhattan)
- 81M miles driven or 3200x around the Earth
- Financial payback exceeded expectations

- Program that delivered against Caliber's purpose of "Restoring the Rhythm of Your Life":
 - Increased light levels
 - Team member satisfaction
 - Enhanced safety







STEP 3

EVALUATE & OPTIMIZE

We don't walk away once install is complete. Through regular maintenance and monitoring, we further refine a client's energy efficiency strategy, creating even more opportunities for savings and reduced energy consumption.

SUSTAINABILITY CONSULTING

Continued collaboration with our energy experts can help clients meet their impact reduction goals as they plan for future equipment replacements and facility upgrades.

FINANCE AND INCENTIVE MANAGEMENT

Finance and incentive management maximizes returns for our customers through customized structures and full management of the utility incentive process, across all energy verticals. Results can lead to positive operating cash flow on day one without investing capital.

PREVENTIVE MAINTENANCE

An ounce of prevention is worth a pound of cure. Our talented technicians keep equipment running smoothly at peak levels of performance and can catch minor issues before they escalate.

IOT CONTROLS AND MONITORING

elQ, our noninvasive wireless IoT sensor technology system, can monitor equipment performance, ensure occupant comfort, and help avoid downtime.

ENERGY PROCUREMENT

We share business insights and a national energy outlook throughout the entire procurement process to help clients realize a successfully managed strategy in deregulated markets. This allows for clients to capitalize on favorable market conditions and adapt to accommodate load change.

PRODUCT HIGHLIGHT

elQ: A Dashboard Window Into an Entire System's Performance Metrics

With our elQ platform, energy portfolio managers have a single pane of glass for their energy usage where they can easily determine which locations have comfort or performance issues and even drill down to see issues at a specific location or to an individual HVAC unit.



Optimizing equipment performance for improved energy use.

1 GW+

of procured power under contract

3,000+

sites contracted for HVAC maintenance services

500 MW+

of renewable assets collectively managed by ProStar team historically





SUCCESS STORY

PROSTAR DEVELOPS A WINNING ENERGY PROCUREMENT STRATEGY.

ProStar Energy Solutions has worked closely with Igloo on developing a strong energy procurement strategy. Igloo's goal was to reduce their operating expenses and generate a new revenue stream. Through a 4.6 MW DC ground mount behind-the-meter solar PV system, Igloo can produce nearly 6.8 GWh (6,800,000 kWh) annually, the equivalent of 5.2 million pounds of coal burned. It will save Igloo over \$4M on electric bills over the next 25 years.

With a combination of fixed price and block and index solutions, ProStar has delivered millions of dollars of market benefit, which has helped Igloo perform in a highly competitive product space.

RESULTS:

- Annual MWh Managed: 100,000 MWh
- Combination of Fixed Price Solutions and Block and Index Solutions
- Load Resource Program: ERCOT, 10 Years
- Scheduled MW into Program:
 Up to 12 MW







United for a stronger team.

Teamwork. Inclusion. Growth. At Crete United, we're deeply committed to making our communities, our world, and each other better. As we chart a plan for the future, we're creating space for people from all walks of life to find a home on our team, and championing a culture that sets them up for success.



A WORKPLACE WHERE **EVERYONE IS** WELCOME.

The best ideas come from a vibrant team with varied perspectives, backgrounds, and skills. We know our industry lags behind in driving diversity, and we're actively working to change that. Our team is committed to hiring practices that encourage greater diversity and a benefits program that encourages employee loyalty.

See how we'll create the energy efficiency team of the future.

Our goals:

DRIVING A MORE DIVERSE CULTURE



diverse representation on our leadership teams by 2030

> SUPPORTING **OUR VETERANS**



15%+

of our workforce are veterans by 2030

EMPOWERING THE GROWTH OF **WOMEN IN THE TRADES**

UNITED FOR IMPACT



women enrolled in our apprenticeship program by 2030

OFFERING OUR TEAM AN UNRIVALED BENEFITS PACKAGE



enrollment each year

WE'LL CONTINUE TO PROMOTE PHILANTHROPY THAT DIRECTLY IMPACTS OUR COMMUNITIES



of Crete United employees volunteering by 2030



A DIVERSE TEAM. A PLAN FOR GROWTH.



4,000+

employees across our companies

965

total hires made across Crete United and its companies in 2023

30%

of Crete United workforce are people of color*

716

technicians hired in 2023

13%

leadership positions held by people of color*

18%

of management roles filled by women vs. 9% industry standard

*of those who opted to disclose across all Crete United companies



GIVING BACK TO OUR COMMUNITIES.

We care about the communities where we work, live, and play. Our boots-on-the-ground team members are committed to philanthropy that supports the health and well-being of their neighbors and friends.

IN 2023 ALONE:

\$469,128.75

donated by Crete United companies

1,182 hrs

volunteered by Crete United employees

COMPANY SPOTLIGHT

GMS Casts a Line to a Winning Fundraiser

In 2007, Greg Lilly, President of Crete United company General & Mechanical Services, created a fishing tournament in Annapolis, MD, to celebrate the migration of rockfish as they make their way to the Chesapeake Bay. The following year, he added a charitable component to the tournament, raising money for cancer research. Now called "Fish for a Cure," the event has grown to involve local hospital team members, board members, and numerous dedicated volunteers, all with the goal of supporting local cancer patients and the nurse navigators who fight alongside them. Currently in its 15th year, the event has raised more than \$5.5 million for cancer research and patient care.

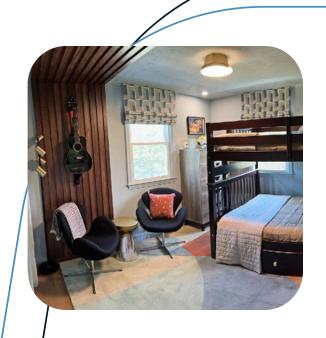




COMPANY SPOTLIGHT

RELCO Makes a Dream Come True

Crete United company Reilly Electrical Contractors recently joined hands with Shawmut Design & Construction and the Room to Dream Foundation to create a personalized themed bedroom for a local pediatric cancer patient. Through the donation of labor and materials, RELCO has helped to create a healing, hopeful space fit for a young warrior. They are proving that by kindling dreams and nurturing creativity, even in the face of adversity, a brighter future can be woven for the ones who need it the most.









All over the United States, our companies are making an impact on the organizations that sustain vibrant, healthy communities.

We volunteer and support charitable efforts like:

Homeless Community

Hospice of Cleveland County

One Good Deed

























Adopt a School

Clays for a Cause

ETHOS

Feed His Children

Fishing for Scouts

Gaston County

Henry Volunteer Fire Dept.

Helping Heart

Hillside Food Outreach

Jarred Fizer Memorial Fund

JR Olympic Boxing

MAX for Kids

Meredith Foundation

Mildred Dream Foundation

MTCS Christian Education

Room to Dream

St. Francis Medical Center

Summit Academy

The Umbrella Club

Veteran's Day Luncheons

Village Shalom Financial
Assistance Program

WD Smith Career Center

YWCA Boys Club

SERVICE AT OUR CORE. VETERANS ON OUR TEAM.





CRETE UNITED ROLL CALL

Alex Bertoni	David Burdeaux	Jose Ortiz	Robert Peppers
Andrea Lo Coco	Dustin Fore	Joshua Hamilton	Robert Renta
Andrew Harris	Dwight Abshire	Judy Call	Rodney Simmons
Andrew Mackay	Ed Antici	Keith Burris	Scott Cook
Andrew Nicks	Ernie Urbina	Kelsey Parnell	Sean Stewart
Blake Hernandez	George Heath	Kyle Greer	Steven Cauley
Bradley Arthur	Gerardo Gonzalez Lopez	Michael Brueggeman	Terry Wyatt
Brendan Smith	lvette Valentin	Michael Gill	Tim Rocha
Bryan Baker	Jake Davis	Mike Cox	Woodrow Solomon
Bryan Partridge	Jake Ellis	Nathan Christian	Zachary Carroll
Bryant Armstrong	Jason McLain	Nick Miller	
Christian Dupont	Johnny Cole	Paul McDonough	
Clesma Courvell	Jonathan Tipa	Robert McGee	

300+

years of service across Crete United and its companies 50+

veterans across Crete United and its companies

4

veterans on Crete United's leadership team:

DWIGHT ABSHIRE

(VP Sustainability)

KYLE GREER
(VP Operations, East Region)

MIKE COX

(Chief Executive Officer)

NICK MILLER

(VP Mergers & Acquisitions)



A SECOND CHANCE FOR HEROES AFTER SERVICE.

Throughout Crete United, you'll find people with diverse military backgrounds who know the meaning of service and the power of teamwork. We're dedicated to supporting veterans as they transition to civilian life and embark on new career journeys.



Through our flagship program, Heroes United, we strive to build on the invaluable foundation of skills acquired in the field, ensuring veterans find fulfilling career growth within our network of companies. Our commitment is not just to find job opportunities for veterans, but to create a network of support that encompasses mentorship, apprenticeship, and on-the-job training programs.

Honoring Fallen Service Members

Understanding the profound truth that "all gave some, but some gave all," we go beyond traditional support by sponsoring the building of monuments to commemorate fallen veterans. Through our partnership with Legacies Alive, we'll sponsor a Gold Star family each year to create a memorial in the hometown of their fallen service member. After meeting with friends, family, and loved ones to get a sense of who our hero was, we'll develop a personalized monument that reflects a life lived fully and in service to freedom and country.





HERO SPOTLIGHT

Judy Call Goes from Submarines to MIS Implementation

For Judy Call, data is data, whether you're supporting the submarine community or creating a payroll system. After a long career in the U.S. Navy, like her father before her, she found civilian work at a local church. She came to Crete United in 2022 because she saw a real growth opportunity for herself and within our fast-paced acquisitions — an opportunity that's borne itself out over and over again. Today, she loves the camaraderie of her teams and the value every individual can bring to the organization. "There are no bad ideas," she says, "just opportunities to bring different perspectives to the table."







COMPANY SPOTLIGHT





Pro Tech's Dedication to Hiring Veterans

Pro Tech Mechanical is home to seven veterans from the Navy, US Coast Guard, Marines, Air Force, and Army. Owner Bryan Partridge is a veteran himself — he says his nine years in the Navy were some of the best experiences of his life. Now, he's found a way to translate his career as an aviation electrician and specialty training in mobile electric power plants and generators into lighting projects of all shapes and sizes, bringing other veterans on board to help light the way toward a fulfilling second career.







A DEDICATED PROGRAM TO UPSKILL, RESKILL, AND ACCELERATE TRAINING.

Crete University is a forum where employees can customize an individual development plan that meets their professional goals. The platform includes coursework across a variety of development areas, including Diversity initiatives, Discrimination and Harassment training, Safety Education, and Energy Efficiency 101. Crete University is a resource to help drive company culture forward while offering our team the resources to learn the skills they need to advance.

- As Crete University expands in 2024, we will continue to grow our course library
- Across our companies, we'll require coursework in categories like Safety, Sustainability, Energy
 Efficiency, DEI, Healthy Workplaces, and more to encourage a consistent expression of our values
- For management and HR roles, we'll continue to add courses to our robust catalog of Diversity,
 Discrimination, and Harassment coursework
- We'll encourage and track participation in voluntary courses like Technician Training and Advancement,
 Teamwork and Communication, and Energy Efficiency at Home

Coursework by the numbers:



60, 585

required training hours scheduled in 2024 in the following categories:

SAFETY

SUSTAINABILITY

ENERGY EFFICIENCY

TEAM DEVELOPMENT

HEALTHY WORKPLACES

BEHAVIORAL STANDARDS

HR PROFESSIONAL TRAINING



500+

hours of voluntary courses available in the following categories:

TECHNICIAN TRAINING & ADVANCEMENT

PROFESSIONAL PRODUCTIVITY

CAREER-BUILDING SKILLS

PERSONAL DEVELOPMENT

TEAMWORK & COMMUNICATION

ENERGY EFFICIENCY AT HOME





COMPANY SPOTLIGHT

IMA APPRENTICE WINS STATE AWARD.

With hard work, dedication, and a great support staff, anything is possible.

Arthur Welsh started his journey with Industrial Maintenance & Automation, a Crete United company, in Shelby, NC, four years ago, when he set forth on the journey of transitioning from a full-time landscaper to master electrician. In 2022, he participated in the annual NCAEC apprenticeship skills competition and finished third. He vowed then that he'd come back and win it all.

In 2023, he accomplished his goal. Arthur completed a timed 50-question NEC code exam and series of fast-paced skills challenges where he installed devices, conduit, boxes, fixtures, and running wire per a set of drawings to take the top spot. The NC Electrical exam is one of the hardest state tests in the country, with a passing rate of 35%. Arthur made a score of 86% on his first attempt.

IMA is proud of his accomplishments and will continue to encourage motivated self-starters, like Arthur, to join the ranks of their apprenticeship program. As these individuals find their true calling, we can add more qualified mechanical, electrical, and plumbing technicians to the Crete United network.



CELEBRATING WOMEN IN CONSTRUCTION.

Across Crete United, our team members are changing the perception of what women in construction can achieve.

Our companies recognized the National Association of Women in Construction's 25th Annual Women in Construction by raising awareness about the opportunities in construction, learning about barriers still in place for women in male-populated industries, and giving back to their communities. Crete United is committed to enrolling 50+ women in our apprenticeship program by 2030 to continue equalizing female representation in the industry.





BENEFITS THAT GO BEYOND. CARE THAT DELIVERS.

Circle of Care:

A HOLISTIC BENEFITS PACKAGE TO SUPPORT EMPLOYEE WELL-BEING

We are with our employees at every stage of their life journey. Their total well-being, and that of their loved ones, is at the core of our Benefit and Total Rewards platform.

Our Mission

Providing our employees with superior benefits at affordable prices.

Our Passion

Offering our team choice among a wide array of plans, allowing them to choose those that best meet them where they are in their life today — and tomorrow.

Our Vision

Supporting our team through all of life's challenges with unmatched resources to make happiness and wellness possible every day.

We evolve, and so does what we worry about, what keeps us up at night, and what we fear — for ourselves and for our loved ones. Throughout our team's time at Crete United, our Benefit and Total Rewards platform meets them with resources to support both them and their families through the biggest barriers to wellness and happiness.

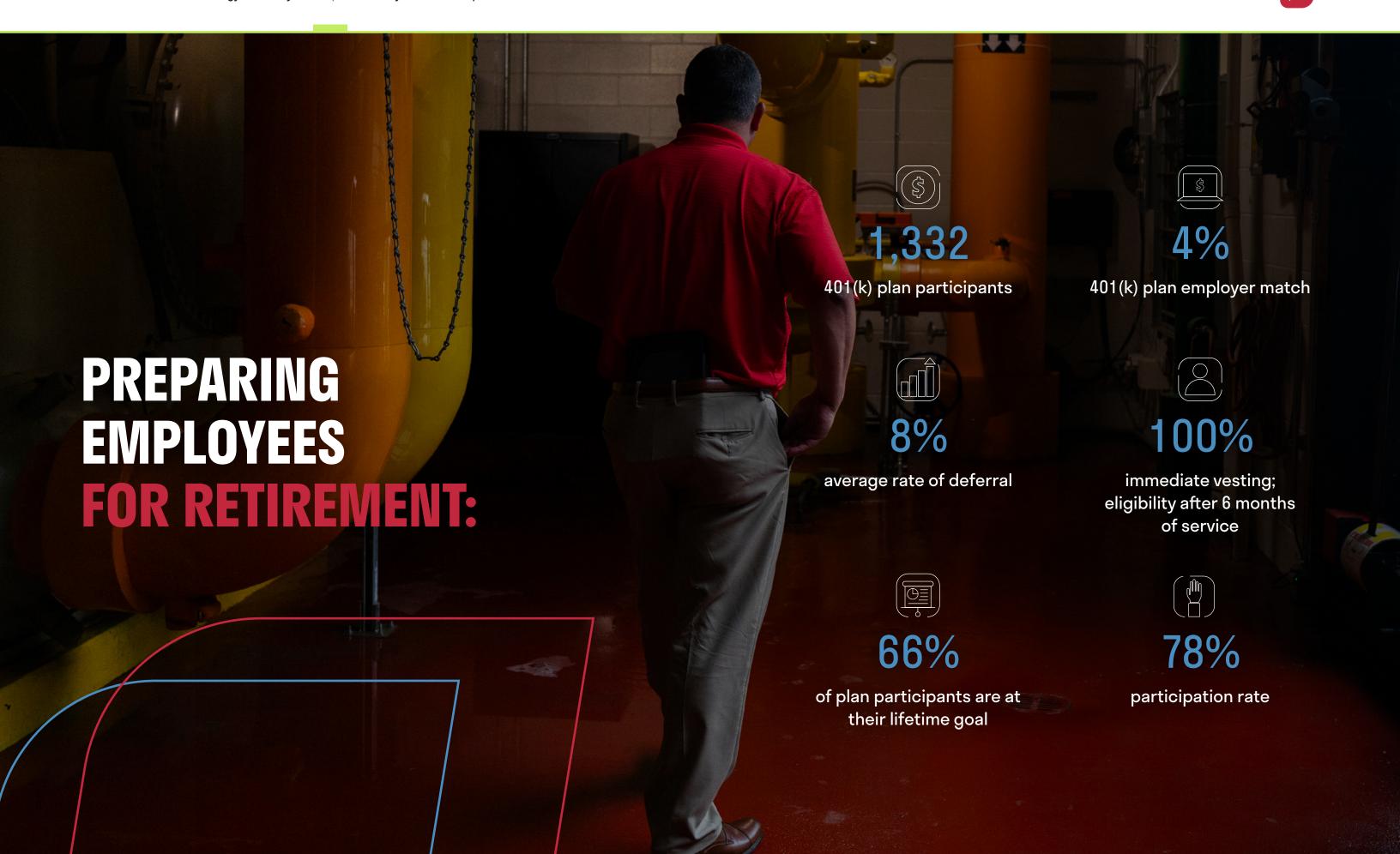


Tuition

We believe education is vital to the continuation and further advancement of all of our employees' careers. Our tuition reimbursement program gives staff and technicians the resources they need to further their knowledge base and advance their skill set. Reimbursement is available to all departments for a wide variety of certification and advanced training programs.

Discounts and EOY Reimbursement

We value our technicians and want them to have access to the quality tools they need to do their jobs and do them well. Discounts and reimbursements for specialty apparel and tools allow our technicians to feel safe and supported in their day-to-day roles. It's a small benefit that goes a long way toward helping our technicians feel prepared on every job site, no matter the project needs and requirements.





COMPANY AWARDS

ACHIEVING A HIGHER STANDARD.

Through an annual internal awards program, Crete United recognizes the companies in its network whose achievements go above and beyond to advance safety, sustainability, community, and profitability.



COMMUNITY ENGAGEMENT AWARD



SALES PERFORMANCE AWARD



NATIONAL SALES AWARD



A CRETE UNITED COMPANY

ENDORSED PARTNER "COLLABORATORS OF THE YEAR"









EBITDA AWARD



A CRETE UNITED COMPANY

RECRUITING & RETENTION HERO AWARD



OPERATIONAL EXCELLENCE AWARD



TRANSFORMATION OF THE YEAR AWARD



SAFETY PERFORMANCE OF THE YEAR AWARD



AMBASSADOR OF THE YEAR AWARD





CRETE UNITED COMPANY OF THE YEAR AWARD



The Crete United Company of the Year Award recognizes the company that has made outstanding contributions to EBITDA and revenue growth, company culture and retention, sustainability initiatives, leadership, and safety. The 2023 winner of this award, Facility Systems Services, Inc (FSSI), has shown unwavering dedication to its partnerships and has contributed immensely to the success of its organizations. FSSI has not only had a solid year financially but has also set a high standard of excellence and embraced the Crete United brand. With healthy, profitable customer relationships and a strong team, FSSI was able to take on multiple new initiatives without compromising their financial situation. These are a few examples of FSSI's accomplishments this year:

- 1. Fostered a culture of teamwork where everyone leans in, ultimately resulting in increased customer satisfaction.
- 2. Led safety conversations and supported employees within a larger culture that emphasizes the importance of a safe work environment.
- 3. Invested in the safety of their employees through resources such as toolbox talks, 0SHA training, and beyond.



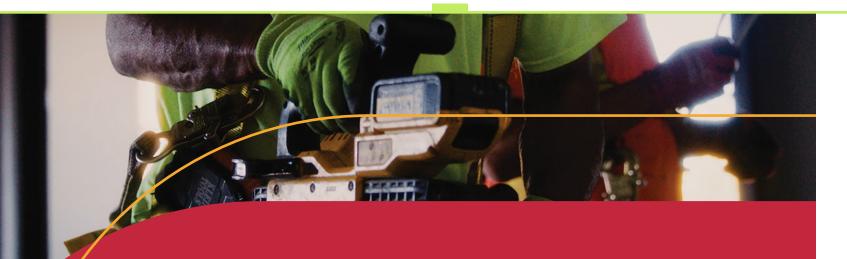
04 SAFETY

United for a safer workplace.

Safety is a personal commitment and a collective investment. Our people take the extra care to monitor every job site and report when incidents occur. We then review the data, continually implementing new training and protocols to ensure a safer, more sustainable work environment. It takes discipline to do it right — but it's an effort and a responsibility that we take seriously.







MAINTAIN THE HIGHEST SAFETY STANDARDS IN THE INDUSTRY. CREATE A CULTURE OF ZERO HARM.

Zero Harm to People Zero Harm to Communities Zero Harm to the Environment

Vision:

To be the preeminent leader in energy efficiency, providing the safest mechanical, electrical, and plumbing solutions in the industry.

Purpose:

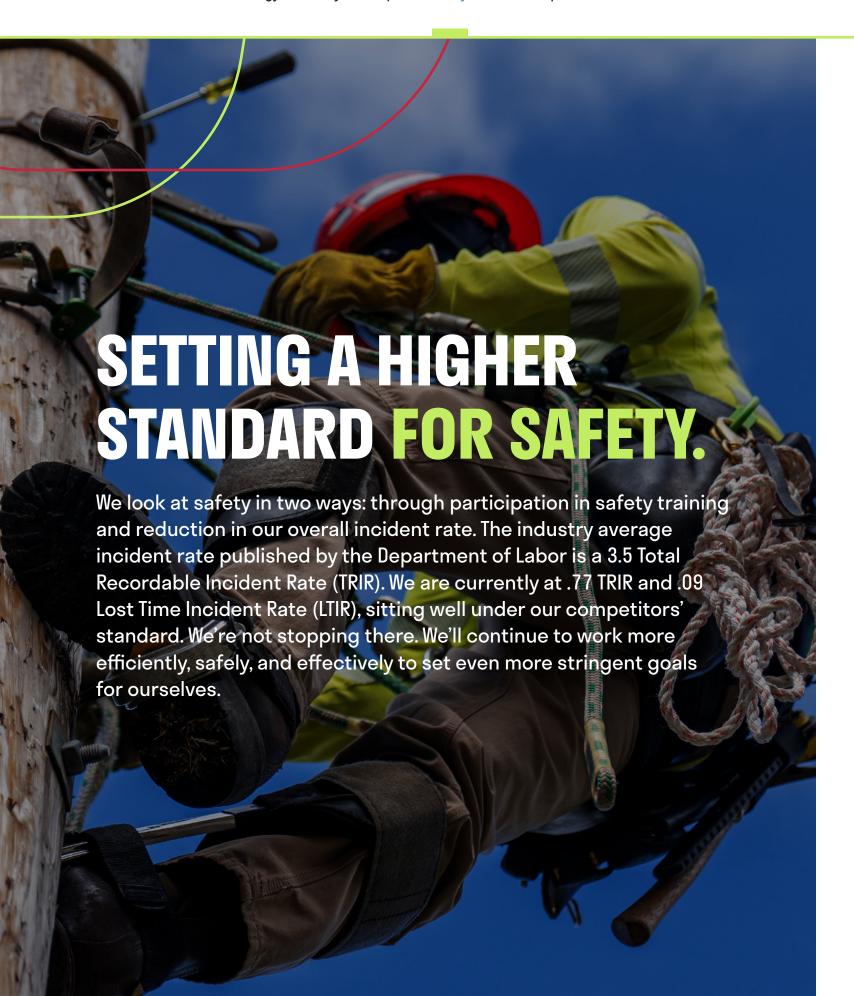
To provide a shared sense of responsibility. From our Executive Leadership Team to each employee, everyone takes ownership of their safety and those around them.

OUR GOAL

0.5

0.1

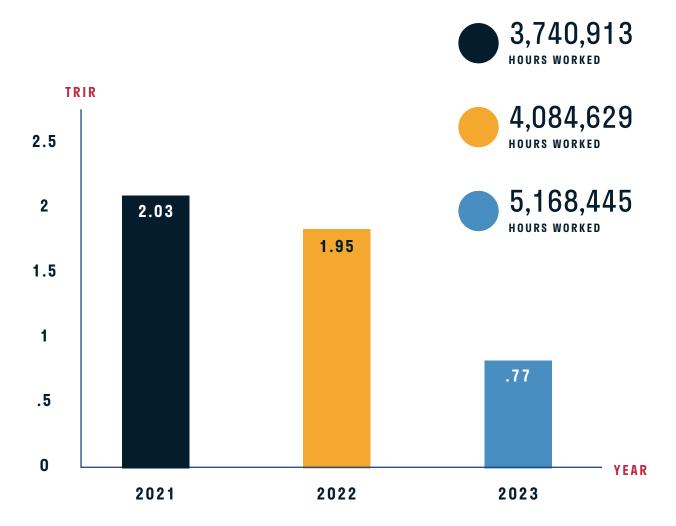
Total Recordable Incident Rate (TRIR) Lost Time Incident Rate (LTIR)



How we'll get there:

Participation in our platform is critical. We'll set our training goals at 100% compliance and work to see 75%+ participation in our observation system.

Total Recordable Incident Rate (TRIR):



KEY AREAS OF FOCUS.

As we develop a culture of safety, we know the most important thing is to listen to our companies' challenges and proactively address their needs. Every day, our people are making decisions on an individual level to protect lives and make a difference. We're committed to creating a workplace environment that promotes health, safety, and employee welfare.



Safety Professional Council

Led by EVP of Operations, Phil Finley, and VP of Sustainability, Dwight Abshire, our council meets monthly with representatives from all companies to review any incidents, improvements, and concerns. As a group, we look for ways to deliver high-quality training, compliance auditing, corrective actions, and accountability. Our goal is to provide a sustainable foundation for our companies and ensure processes are standardized and streamlined throughout our network. We'll look to:

- Improve the incident/investigation and corrective actions process
- · Increase the quantity of safety observation audits
- Increase the number of field safety audits
- Improve the use of standard safety policies
- Increase the understanding of how to use the Safety Management System
- · Increase the accountability for safety among all personnel

Safety Communication & Shared Reporting

Through regular safety newsletters, we cover a wide range of issues that affect our technicians. Past reports have included topics as wide ranging as ladder, brake, and electrical safety to health awareness issues like hearing protection and heat stroke prevention. We also share 100% of all incidents reported to all companies, creating total transparency and learning opportunities whenever a report is filed.





Toolbox Talks

All Crete United companies are required to attend monthly toolbox talks, which are meetings conducted by Crete United's Safety Professional Council. These meetings cover a wide range of safety topics such as heat awareness, suggested hand and head protection, holiday safety, HSE incident reports, and more.



Investments in PPE

As part of our commitment to our companies, Crete United has researched and shared new hand and head protection options for all members of our network to consider. After reviewing the data and several near-miss injuries, we've proactively recommended that employees upgrade to a Cut Resistant Glove 4 requirement and a safer hard hat style with patent-pending accessory mounts.



Safety Programs & Handbooks

To ensure the future well-being of our technicians and employees in the field, we've created a robust set of safety program documentation, including an HSE manual and management system, a guide for incident reporting, an employee recognition framework, and more. By codifying our standards, we can ensure the highest level of care across all Crete United companies.

6 Company Meetings

We encourage our companies to discuss safety protocols and findings at regular intervals. The below companies conduct monthly, quarterly, and annual training events to stay up to speed:

- MAJOR MECHANICAL Quarterly Safety Council
- PRO TECH MECHANICAL Monthly Safety Meetings
- REILLY ELECTRICAL CONTRACTORS Annual Safety Recognition Celebration
- LOELLKE PLUMBING Annual Safety Day
- AC CORPORATION Monthly Safety Council + Ongoing Training
- PIPER ELECTRIC Monthly Safety Council, Quarterly Safety Training
- INDUSTRIAL MAINTENANCE & AUTOMATION Annual Training with Quarterly Safety Meetings
- HILLARD ELECTRIC Quarterly Safety Meetings



105 LEADERSHIP

United for a strong foundation.

Our leadership team lives our vision and values.
As an example to every member of the Crete
United network and the outside world, our
team champions a future-forward approach to
solutions that put energy efficiency at the core of
everything we do.





CRETE UNITED LEADERSHIP TEAM:



MIKE COX
CHIEF EXECUTIVE OFFICER



TRAE FLETCHER
CHIEF FINANCIAL OFFICER



PHIL FINLEY
EVP OF OPERATIONS



ERIC SUDOL
PRESIDENT OF
ENERGY EFFICIENCY



APRIL SAYER
SVP OF SALES & MARKETING



CHRISTINE SUHS
SVP OF HUMAN RESOURCES



DWIGHT ABSHIRE
VP OF SUSTAINABILITY



KYLE GREER
VP OF OPERATIONS,
EAST REGION



DOMINIC HOLMES

VP OF OPERATIONS,
CENTRAL & WEST REGIONS



LIA BOSMA
VP OF INTEGRATION



CHASE CORMIER

VP OF

MERGERS & ACQUISITIONS



NICK MILLER
VP OF
MERGERS & ACQUISITIONS



GOVERNANCE THAT GUIDES US.

We've put policies in place to ensure our goals are met and our vision is carried forward. Our commitment starts at the top, with oversight from our leadership team and key representatives from our companies. Our sustainability-focused priorities are evaluated against the criteria in the following policies:

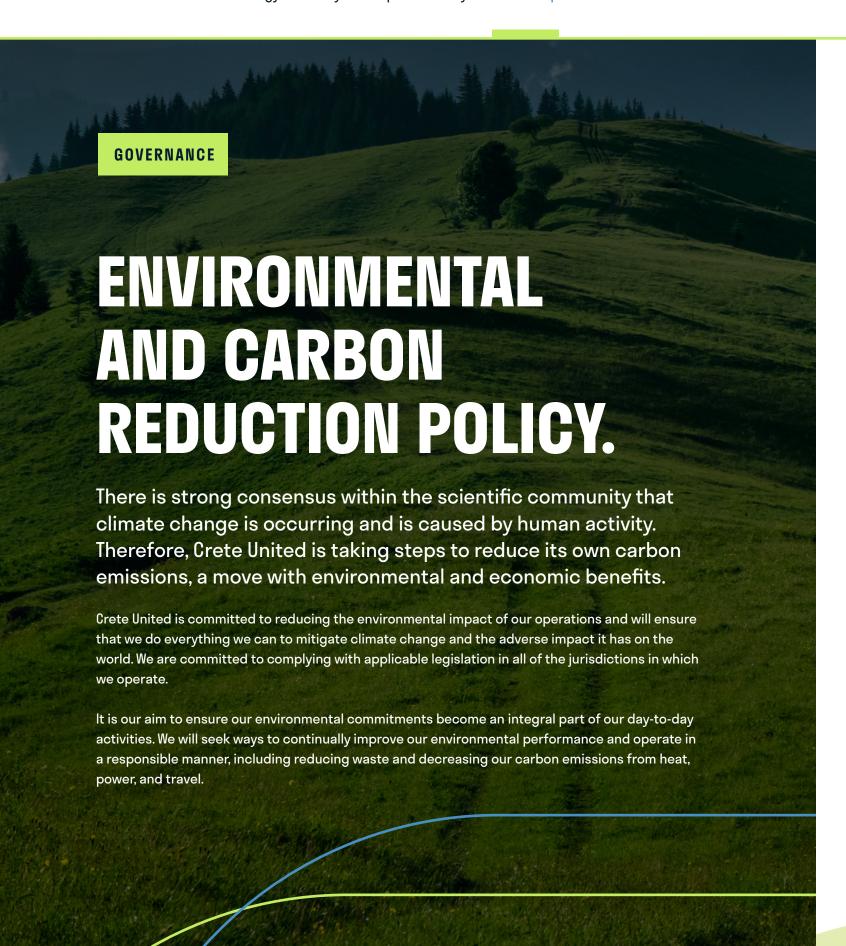
Environmental and Carbon Reduction Policy

Waste Management Policy

Our Responsibilities







THE AIM OF THIS POLICY IS TO CONTROL OUR IMPACT ON THE ENVIRONMENT THROUGH THE FOLLOWING OBJECTIVES:

- Minimize our contribution to pollution by reducing our carbon emissions
- Assess the adverse effects our operations/partnerships may have on the environment and seek ways to minimize them
- Introduce into our procurement practice supplier selection criteria based on a minimum environmental standard
- Promote environmental awareness to all stakeholders including the induction of new staff and volunteers
- · Monitor, report, and reduce carbon emissions specifically from heat, power, and travel

WE WILL ACHIEVE THE OBJECTIVES THROUGH THE FOLLOWING ACTIVITIES:

- Selecting the most appropriate form of travel taking into account carbon emissions as well as other business factors; and only travel when necessary
- Ensuring that our buildings are operated in such a manner to optimize use and reduce emissions through control of heat and power
- Reducing our use of plastics
- Challenging behavior of colleagues who act in a manner contrary to this policy
- Expanding the availability and use of new technologies to allow for changes in behavior particularly around travel, e.g., greater use of video conferencing where applicable
- Including minimum environmental standards expected of current and future suppliers for goods and services in our supplier selection and review criteria
- Providing annual reports showing carbon emissions generated from electricity, gas, and travel

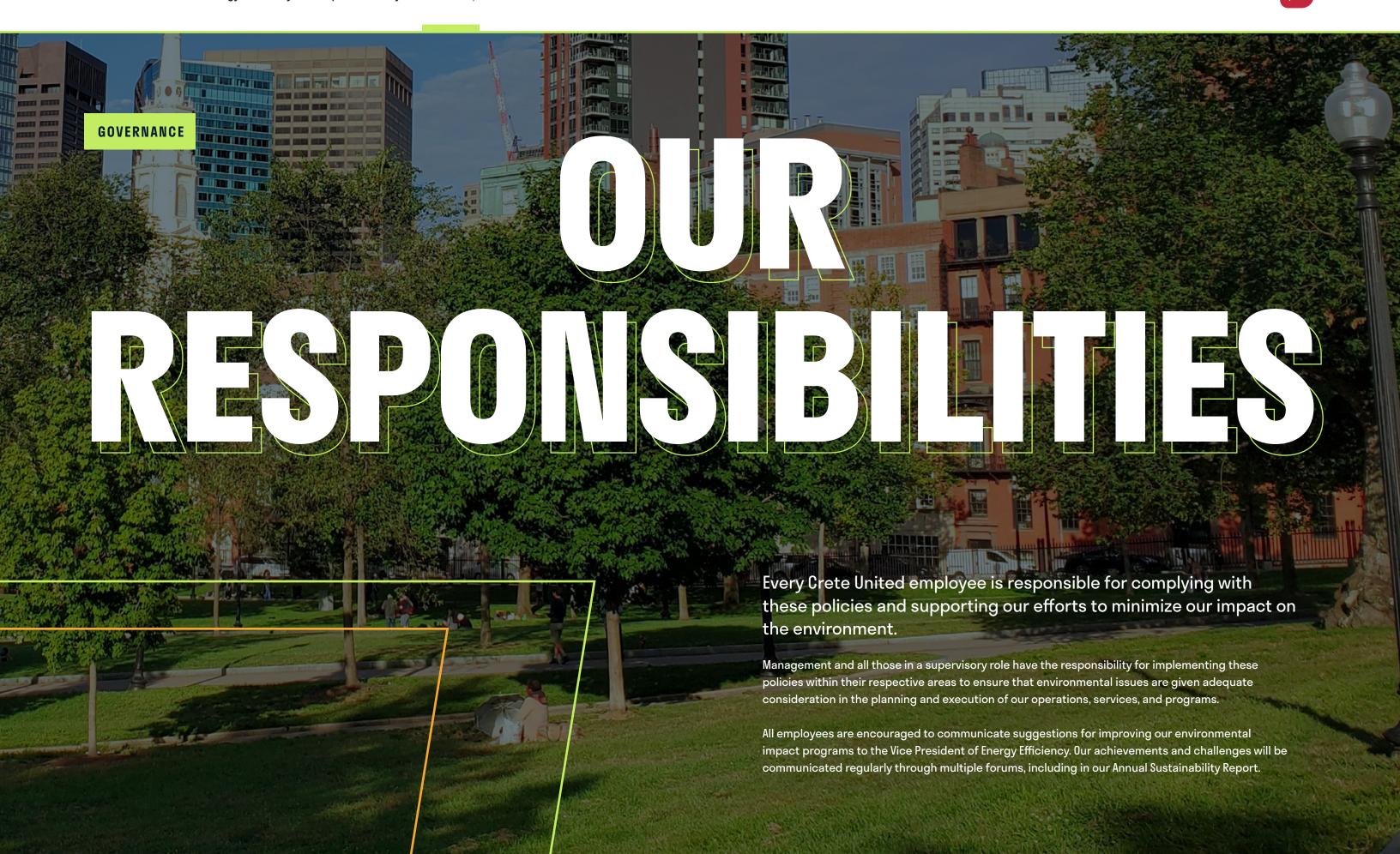




WE HAVE ADOPTED A NUMBER OF OBJECTIVES THAT ARE SUPPORTED BY A RANGE OF ACTIONS AND IMPROVEMENTS TO DELIVER ON OUR COMMITMENT. **WE WILL:**

- Continually assess the solid waste produced across our portfolio
- Execute the most environmentally safe means of disposing waste
- Prevent or minimize the creation of solid waste through improved efficiency, the use of new technologies, and changes in processes
- Identify new opportunities to reuse or recycle waste created by our operations
- Minimize the amount of solid waste we produce, and reuse or recycle the waste we cannot avoid. To do this we will expand existing opportunities to prevent and minimize the creation of solid wastes on our sites while increasing our reuse and recycling of solid waste
- Educate our employees about the causes and impacts of waste so they can, with our help, minimize their own impacts, both at work and at home
- Openly share a Code of Practice that defines the minimum expectations we have of our suppliers and business partners in relation to waste prevention, reuse, and recycling
- Strictly adhere to all local and national statutory regulations relating to waste prevention, reuse, recycling, and disposal
- Monitor the amount of solid waste we produce and how we dispose of it on a regular basis, reporting on this progress to our stakeholders







WE ARE ELEVATING ENERGY EFFICIENCY. IMPROVING OUR COMMUNITIES. CREATING CHANGE. United for Impact.